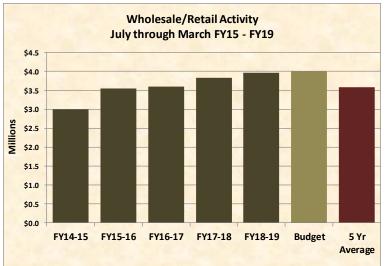
## **TOWN OF FOUNTAIN HILLS**

## **Local Sales and Use Tax Collections for Nine Months Ended March 2019**

This report contains information regarding the actual revenue collections from the 2.6% local sales tax – 2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to the pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

Nine Months Ended March 2019 - Local Sales Tax Revenues					
			YTD	% YTD	%Incr/(Decr)
	YTD	YTD	FY18-19	FY18-19	from Prior
CATEGORY	FY17-18	FY18-19	Budget	Budget	Year
Construction	\$ 1,008,714	\$ 1,408,406	\$692,197	203.5%	39.6%
Transportation/Utilities	1,025,114	1,026,770	1,158,600	88.6%	0.2%
Wholesale/Retail	3,836,179	3,972,222	4,006,587	99.1%	3.5%
Restaurant/Bars	587,479	620,764	677,594	91.6%	5.7%
Real Estate	537,997	632,394	549,199	115.1%	17.5%
Services	514,561	705,184	669,941	105.3%	37.0%
Misc.	25,036	43,497	7,500	580.0%	73.7%
Grand Total All Funds	\$ 7,535,080	\$ 8,409,237	\$ 7,761,618	108.3%	11.6%

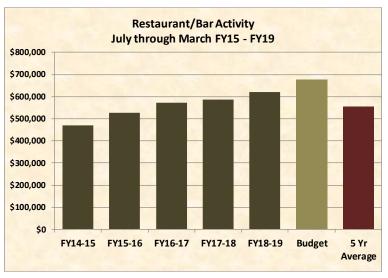


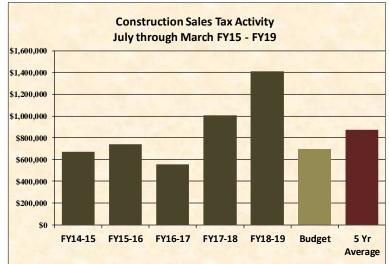


Transportation/Telecommunications/Utilities Activity
July through March FY15 - FY19
\$1,200,000
\$1,000,000
\$1,000,000
\$950,000
\$9900,000
FY14-15 FY15-16 FY16-17 FY17-18 FY18-19 Budget 5 Yr
Average

Increase from prior year = 3.5% Actual to YTD Budget = 99.1%

Increase from prior year = 0.2% Actual to YTD Budget = 88.6%





Increase over prior year = 5.7% Actual to YTD Budget = 91.6%

Increase from prior year = 39.6% Actual to YTD Budget = 203.5%